

**Correspondence Answered – 8/25/76**

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ANS.  
8/25/76  
D.W.

Issues

1

ALBERT BENGUIAT

4600 Lamont Ave. Apt 4-131  
San Diego, Calif. 92109  
August 8, 1976

Mr. Hamilton Jordan  
Carter Campaign Headquarters  
Plains, Georgia

Dear Mr. Jordan,

On Tuesday, July 27, in a CBS news program, the reporter told about Sen. Mondale's amendment to the tax reform bill. The reporter then remarked that though Mondale was for reform, he wasn't above providing a loophole for his friends. I haven't seen any news report that commented that although Mr. Ford has a reputation for decency and integrity, he wasn't above using unworthy political tactics to win delegates.

On Sunday, August 1, Sen. Tower's remarks on a Face-the-Nation program referred to Mr. Carter's statements on his religious beliefs, equated his religiosity to the kind of fanaticism that develops a dictator. And I mean he used the word dictator.

It is possible that you have not heard about these incidents, so I decided to write this letter. I am disgusted; the obvious intent of some Republicans to continue Nixon smear tactics may have come to your attention in other incidents. I see that Mr. Carter said he was aware they were digging into his past.

I hope you will do better in countering these attempts than is evidenced by the remark Mr. Carter gave when questioned about Mr. Mondale's amendment. He should not have said he was glad Mondale rescinded the amendment. He should have said he wasn't criticising anyone who tried to help his constituents; that's why he had made the point that the system of taxation had to be analyzed in its total context. A comprehensive reform would make it possible for all legislators to only give legislative benefits to constituents that would be fair to all.

I suggest that it would be good campaign strategy to take the position that the issue is not "big" government, but efficient government. You could make the point that perhaps those that are objecting to government interference may be complaining because they want to get away with something. Though it is true that we have vast bureaucracies, what Mr. Carter wants to do is make them more efficient. Action to make them efficient would correct both problems: inefficiency and "bigness".

I suggest that Democratic speakers during your campaign should deal with Republican charges against Democratic Congress as big spenders by digging up figures on Republican budget increases. In Federal, the comparison between Eisenhower and Truman years. The total figures would have an impact. In States, the figures for Rockefeller in New York, Reagan in California. I think you will demonstrate that when in power, Republican spending is not less than in Democratic administrations.

Another issue could be turned against the Republicans. Guys like Simon tell people Government is inefficient, so let's do away with Government interference. The answer is, if certain Republicans didn't corrupt the government, it would be more efficient. Also, there are some recent examples of private enterprise inefficiency.

I think if you examined Mr. Ford's economic policies, they could be exposed as being basically the old trickle-down theory. He proposed

measures feeding Government money or tax benefits to the top as the way to improve the economy. There was one example where the Company invested money thus obtained for it's own benefit. I think it was Mobil. The right speaker could cite Ford quotes and demonstrate the point in a way that would really chop him down.

I suggest that you could get Sen. Humphrey to make a rousing speech inserting some of these points. At the appropriate time, after the pattern of Republican positions are clear, the right man could say things that could have the effect one of FDR's speeches used to have. It would be fun to put one together.

I also suggest that in due time, you should persuade Sen. Sam Ervin give a speech on Watergate-related implications in this campaign. I would like to have him say that some Republicans have a lot of gall objecting to Democrats bringing the matter up, especially after the pardon. At the time, some Republicans tried in every partisan way to divert the effort to uncover the truth. The issue of Ford's pardon has been smothered by the claim that Ford wanted to put the issue at rest, and go on with the Nation's business. But it haunts the country that we have established a precedent that justice is not equal for all. Some people still think Nixon is not to blame, and don't want to hear more about it. But Mr. Ervin could simply and effectively point out that the actuality of what Nixon did was the kind of actions an individual would undertake if he wanted to nullify the Constitution.

It is a mistake to think that this issue is not important. Observe the interest people have shown in the book and the film, "All the President's Men". Mr. Carter is correct in refraining from bringing this subject into the campaign himself. But other speakers, Mr. Ervin, Mr. Mondale, Mr. Muskie could very effectively talk about it.

I realize that it is strategically difficult to bring up some issues that could be turned around against certain Democratic faults. But it distresses me that so often, Democrats are ineffective in cutting down hypocritical Republican arguments. They are going to go all out in distortion; they have learned a lot from Nixon. I want Mr. Carter to win. I hope you will have some benefit from my suggestions.

Yours,

*Al Benquist*

ANS.  
8/25/76  
D.W.

860 Karen Way  
Long Beach, Calif. 90815  
Aug 10, 1976

Gentlemen:

In an attempt to help Jimmy get elected, I'd like to suggest that you might be able to make political capital from yesterday's announcement that Russia wants <sup>8</sup>210 million from the U S networks to bring the 1980 Olympics to our airwaves.

In support of your theme - with which I fully agree - that we lack creative leadership in Washington, if I were Gov. Carter, I would take a line something like this:

1. Express outrage at the price
2. Point out that the Russians also want to insert vignettes of the Russian athletes - propaganda, by any other name.
3. The networks don't really pay the

money, the advertisers - and ultimately the consumer pays for it in higher prices of advertised products

4. Since such large sums of money do affect our trade balance, creative leadership in Washington should take a hand in the negotiations

5. The government should negotiate to some lower figure - and that sum should be applied totally (or, if we must, in part) to the debt that Russia owes us from World War II.

6. The government should then, if Russia accedes, either auction or have sealed bids from the networks for the TV rights - and that money should be used to support our Olympic athletes.

Please note that this is a theme that can be played with many variations:

1. It does show creative thinking even if Russia refuses totally

2. It does point up the fact that the Nixon and Ford Administrations have not done anything to recoup the WWII debt which many of us still remember - and we're

<sup>3.</sup> still paying the interest on that debt as well

3. It shows creative thinking to aid the consumer and US athletes - which Ford's administration continues to ignore

4. It shows that Carter is willing to take a hard line with the Russians on issues which do not affect SALT - namely if you owe a debt, honesty requires that you pay the debt.

I'll leave the rest of the creative thinking to all of you. It looks foolproof to me.

Sincerely,  
William Littenberg  
WILLIAM LITTENBERG



Second Class Postage  
paid at Springfield, Ill.



# MAIN STREET

"The Voice of Springfield"

J. R. FITZPATRICK  
Editor & Publisher

Telephone 523-3633  
900 South 9th Street  
Springfield, Ill. 62703

Published Weekly

*ANS.  
8/25/76  
D.W.*

*Keep smiling - Keep relaxed and smiling Jimmy*

Issue 45 Vol. 19 July 30, 1976

\*\*\*\*\*

QUOTE OF THE WEEK: "The goal of criticism is to leave the person with the feeling that he's been helped."

\*\*\*\*\*

**LUKE J. GAULE & SON**  
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\* TODAY: It appears Ronald Reagan may have hurt himself again in selecting his vice-presidential running mate. It must have been a desperation ploy to offset Pres. Ford bringing in the delegates to wine and dine them in the White House. But Reagan's following has come most strongly from the ultra conservative group. Sen. Schweiker is just the opposite - the most liberal Republican in the Senate. Where are Reagan's followers if events would cause him to be replaced by Schweiker. The Penn. liberal said just the other day he "would love to be Pres. Ford's running mate".

Soon as the announcement came, John Connally flew into the White House. He has been waiting in the wings. Joining Ford now his only hope. Ford could do much better.

The Lockheed scandals unravel. And to think that we financed Lockheed, bailed it out with our American tax dollars, after their agents traveled around the world buying off to the tune of millions... those corrupt officials that we seem to have such profound respect for.

Jimmy Carter sets serenely in Plains, Ga. He and his staff will be set for real action after Labor Day. He knows now that when you are out in front, you are the target and can expect a lot of sharp shooting from the rear.

**GLENN BRUNK STATIONERS**  
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**HUBER PONTIAC**  
Leasing — Autos & Trucks

The last of the land in the Lincoln Home area is being closed with Hugh Garvey being paid \$202,500 for his single lot on the corner of 8th and Jackson St.

The most needed tax reform is on inheritance estate tax. There was a time when that tax was justified. But with the multiple taxes, today, at every turn... income tax every year... it is one that in all justice, should be repealed. A man spends his entire life trying to build up something for his descendents - what he has accumulated, has been subject to income tax every year - what he has left should go to his loved ones instead of being confiscated by the government to be wasted around the world...

**FIRST STATE BANK**  
Friendliest Bank in Springfield

\* CITY MAKES A BEWILDERING DECISION: By a vote of 4 to 1, only Com. Madonia dissenting, the Council rendered a decision that sets a new precedent for Springfield. It ruled against the public interest "forever" in this case, granting "perpetuity" to the annexation agreement just made involving the dangerous intersection located on the West side of Washington Park, namely Fayette Ave. Chatham Road and the Old Jacksonville Road. A dangerous curve exists there. Planners have suggested a "T" intersection. This would take a small amount of land from the owners, who plan to subdivide and develop what was once the Smith Estate, located on the S.W. corner.

Mayor Telford led the peculiar proposal. Just recently, he maneuvered to eliminate the

**ABC TEL. ANS. SERV. — 525-7575**  
Every Hr. — Entire Year — A Human Voice

*We still pass out the peanuts in the shell*

*JIMMY SENT YOU THIS*

Sen J

# ESTATE INHERITANCE TAX

June 24, 1976

RUTHLESSLY  
UNFAIR  
MODERATE

Honorable Adlai E. Stevenson, III  
600 E. Monroe  
Springfield, Illinois

Dear Senator Stevenson:

IN THESE TAXING DAYS

On tax reform, fairness and common decency dictates that consideration should be given now to those who fall victims of our Estate and Inheritance tax system. It is antiquated, outmoded and should be abolished.

JRF

This isn't just the view of an elderly survivor, it effects American life and in all ages. The government does not need this distress money. It comes at the expense of agony and sometimes near poverty. As you know, farms are being sold now because of the Inheritance Tax that lies ahead. With all of the many taxes we have now, the ordinary citizen meets them at every turn in his daily routine...gasoline, telephone, entertainment, travel, sales tax, including drugs and food, cigarette, luxury, real estate, etc., the multiple hidden taxes on the other necessities of life plus the Income Tax for those who still toil.

The government has more money than it knows what to do with, even with the mounting surge of wasteful spending. Yes, even giving away to foreign politicians and ungrateful nations under the false guise of "foreign aid"....

This is a subject that hits every family and is of a nature that no one wants to moan about publicly. But it seems that some leadership should be given to abolishing this burdensome and unfair tax, both Federally and State. It is confiscatory and tyrannical. It seems we have arrived at the juncture when the interests of the American majority - the silent voice up to now, be fairly considered as against giving all priorities to those of the organized minorities.

I would appreciate if you would take time to read the enclosed encircled item.

Sincerely,

J. R. Fitzpatrick  
JRF/js  
Encl. - 1

ANS. 8/25/76  
D.W.

9161 Raleigh St.  
Westminster, Colorado 80000

June 28, 1976

To The Honorable Mr. James Carter

Dear Sir,

I wanted to write this letter to you since, your New Hampshire primaries. Because Sir, I knew then that you will be the Democratic candidate on the first ballot.

Furthermore more I fervently believe that you will be the next President of the U. S. A. for the next 8 years. And thank God you have volunteered your great knowledge to unite the party and unite the Country, and bring this entire world to its senses.

Because, sir God knows we can not go on this way much longer.

Yes Sir, I knew since then (The N. H. primaries) that you are the saviour for this country and this wicked world.

I predict that, you will be the  
candidate and the President of the  
United States by a landslide

I have said it to my wife, to

my friends, to my  
to our party at our precinct here  
in Westminster where, I was the  
first one to vote for you at the  
precinct caucuses.

Mr. President to Be. I am not  
a flamboyant and I do not  
~~communicate~~ with the outer world  
and the unknown. But, when I saw  
you on T.V. it happened to me  
just as it has happened to the  
millions of Americans who will cast  
their votes for you on November 6<sup>th</sup>

I was electrofied by your  
sincerity and your appearance and  
I believe this all stems from above.

Sir: I wish you and your family  
from the bottom of my heart good health  
and much luck in achieving everything  
you want to reach your goals.

Sincerely yours,  
Lester Phillips

to face the T.V. Audience & tell her predictions  
she made this June 26-76.

There is alot of talk of you picking Foley  
as your running mate. I hope not. He  
isn't that well liked in his home state of W.Va.

I would prefer Church of Idaho - if you  
have to, to get the Catholic vote, pick a good  
man of that faith. There are alot of Catholics.

I hear Ford may choose Baker of  
Tenn in order to try to gather some  
South votes. You are a smart man & I  
know you will select the best man for  
you & your country. Good luck, good  
nite & God Bless you.

Bill R. Warwick, Sr.

I know you will be successful in  
defeating Ford & Reagan for the grand prize  
as our wonderful Country's leader & President.

The Many Millions are fed up with the  
Crooks and gangsters who have been running  
this Country and ruining it. We (our  
Country) don't have much time left to make the  
turn around and get back on the good Christian  
road. I hope & wish you all the success in  
the world; you are a great man and a good  
man. I was listening to the news Griffith  
talk about June 26 and a lady Astrologer came  
on and said according to stars & etc (devil work)  
that at the Convention alot of Manuvering & dirty  
work will be done and Ted Kennedy will emerge  
the Dem. Candidate to Run against Nelson  
Rockefeller who will eliminate Ford & Reagan.

ANS.  
8/26/76  
A.W.

Reverend Wash

June 27, 1976

Dear Mr. President, (Come Now)

Congratulations on your very well  
planned and smooth run campaign for

I don't believe her, but according to Merv she  
has been outstandingly accurate with her  
predictions. I hope she is wrong. Originally  
Merv told her she was sticking her neck out  
and that the program was taped & he would

Bill R. Warewell Sr.  
Davenport Wash  
Rt 2 Box 31  
99122



#3



Mr. Jimmy Carter  
Presidential Campaign  
Box 1974  
Atlanta, Ga. 30301

ANS.  
8/29/76  
D.W.

Lu A. Vogel  
2420 Lee St. SE  
Salem OR 97301

June 27, 76.

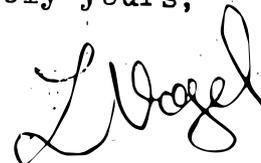
Dear Sir,

Would you consider Sen. Birch Bayne or Sen. Byrd for the number 2 spot. Johnson, Humphry and Nixon have been my favorites before. Pres. G. Ford's first two selections were pitifull. But V.P. Nelson Rockefeller is the first divorced and remarried man to hold such a high office. He is a very good administrator and likes to share his worldly goods with the people.

I simply cannot agree with Pres. Ford's statement last year about being proud of his son's experiences with dope while studying for forestry at Utah State. It might have brought also some of the dope peddlers to light.

Wish you success in your campaign against Reagan or Ford.

Sincerely yours,



Are going to send money  
Thank, but explain  
we are not able to  
accept contr. as of Jul. 29

Ans. - 8/25/76  
WJ

that the eradication  
of the "Seniority" sys-  
tem from both Con-  
gress & the State Dept.  
would result in much  
better leadership &  
results? If "quality"  
were the standard,  
then, in case of a tie  
Seniority could prevail.

We know that Pres.  
Kennedy had to reach  
way down into the  
State Dept. to get the  
best men, & they had  
been denied valuable  
experience.

Our hearts & warm  
wishes go with you  
all the way to the  
White House & beyond  
Philippe & Annie  
de Lamballe

"Cold Spring" House  
Maryland Rd.  
N. Y. ~~100~~ 12116

VII

Carthage's paranoia en-  
re the "Red menace".  
Because he stood  
alone, the American  
people were taken  
down a long road  
of fear, a stuffy one  
all time proved &  
that road led inevi-  
tably to the Vietnam-  
ese War & to Nixon  
& for quite a while in  
the Congress.

The others that one  
miss are Sen. Crane,  
Sen. Harold Hughes,  
& soon Sen. Mansfield.  
We believe Sen. Hughes  
to have been, like  
you, a successful &  
inspiring Governor  
& feel that he left the  
Senate because its  
apathy prevented  
him from being use-  
ful enough.  
Do you not feel

his emphasis upon education as a means of international working relationships, & his ability to use diplomacy among nations, he reminds us of Pres. Kennedy's "living at peace in a world of diversity".

As your Sec. of State Sen Fulbright would have the opportunity to exercise these skills, viz a period when a Pres. is not usurping power, & hopefully a Congress is exhibiting its ability to legislate.

We always remember that Sen Fulbright stood alone in condemning Jos. Mc

1st time I heard  
him on TV. I had  
learned of his ability  
to govern Fla. but  
had also referred to my  
remarkable ances-  
tor, Cochise, with  
definite respect &  
admiration.

Several men have  
recently left gov't.  
that we especially  
felt badly about  
because they did not  
have the chance to  
completely use their  
abilities.

I speak first of Sen.  
Dulbright whose "The  
Crippled Giant" is  
our hand book.

With his compre-  
hension that foreign  
& domestic policies  
must be inseparable  
in this nuclear age,

Spring all of the time  
In our 15 year  
follow up of Sen.  
Church's public life,  
we are secure in his  
integrity, as we are  
in Yours.

We liked actor  
Geo. Peppard's pre-  
sentation of his re-  
search of Your + your  
public life on the  
"Mike Douglas" show.  
We also feel that a  
degree in nuclear  
physics is a tremen-  
dous asset in our  
President.

When we heard that  
one of the people be-  
ing considered for  
the Vice-Pres. & a  
Governor, we im-  
mediately thought of  
Gov. Asker. The

III

running mate?

His "Church-Cooper"  
& "Church-Case" arrange-  
ments were such  
courageous moves  
not only in limitation  
our military intrusion  
in Indochina,  
but also in taking  
back to the Congress  
& away from the Pres.  
a role that belongs  
only to Congress, &  
that Presidents have  
usurped since 1942  
especially L.B.J. &  
Nixon. His chairmanship  
of the investigating  
group of the  
CIA, FBI, etc. was a  
most responsible  
role since it was  
an accumulation  
of neglected review  
which the Congress  
should have been

With the recognition that only you can decide who will be the most able & dedicated people for Vice Pres. & Cabinet, we understand that you are interested in getting the opinions of people in this regard.

Because of your ~~position~~ that the govt belongs to the people, we felt that you would wish the opinions of ordinary voters, like me, &

Ernie Vice-Pres. As I wrote you last time, Sen. Church was our other candidate for Pres. besides you. Would he not be an ideal

Dear Mr. 6-20-76  
Carter + Family:  
We just heard Mr.  
Jordan on "Meet the  
Press" & liked his  
thinking & his person-  
ality very much.  
Now that we under-  
stand the financial  
needs of your cam-  
paign, I will begin  
sending monthly  
money orders, start-  
ing with early July  
& to this point are re-  
tirement cheques;  
have been busy  
in my State, hoping  
that Mr. Ramsey  
Clark can be our  
new Senator.  
My husband, Philippe  
is busy with gov't  
in his country, &  
my other one, Grace.

ANS.  
9/25/76  
D.W.

Honorable:  
Jimmy Carter  
Mr. Carter,

I predict you will be  
the nations next President.  
You will be our second  
Abraham Lincoln in 200 years.

Have work for all working  
men and you will be  
their idol.

Do your very best,  
look up to God.

Sincerely,  
Ruth D. Wade



ANS.  
9/25/76  
D.W.

Apt. 204  
1500 MASSACHUSETTS AVE. N. W.  
Washington, D. C. 20005

Issues -  
Pat Anderson

August 10, 1976

The Hon. Jimmy Carter  
Campaign Headquarters  
Plains, Georgia

Dear Governor Carter:

It was my privilege to hear you speak and answer questions yesterday at the Public Citizen Forum in the International Inn. I am a strong supporter of your candidacy for President of the United States; I wish you every possible success and good fortune in the coming Campaign.

Together with so many others in the audience, I went to the luncheon open and receptive to your expressions of policy and politics for 1976. The good temper of your presentation, the high character which your remarks and responses conveyed, surely won new friends for our party, new names among the Jimmy Carter faithful, and firmed up the active support of those who already knew what they could expect from you. I was frankly impressed and deeply gratified to number myself among your enthusiastic followers.

Against this background, I was startled to discover right in the middle of your presentation--in which I was greatly interested--that my mind wandered and I quite lost the thread of positions you were advocating for our consideration. For several moments you went along without me. My concentration is usually very precise and durable so I asked around the table during the question period whether this had happened to others. Everyone near me agreed that it had. I believe there is cause here for some concern and, more importantly, that, if this is a symptom of one weakness in the campaign forthcoming, it can be remedied.

My Purpose In Writing

I write to you in all sincerity and humility to share with you what I believe needs to be done to overcome definite, recognizable weaknesses in your presentations based upon this one incident. I base my recommendations on my own professional and political experience.

continued...

FIRST NEED AREA: EFFECTIVE LEADS AND TRANSITIONS WITHIN THE SPEECHES

It is not sufficient for Gov. Jimmy Carter to know this issues and his positions. When he begins to speak, he must have a ready grasp of key lead phrases that will signal the audience what especially to listen for. Stock leads can and must be developed by staff in consultation with the candidate.

Leads:

Good, simple leads should do these things:

1. Pre-summarize the main part of the speech to follow. This pre-summary signals to the audience the main points.
2. Set the serious tone of the speech after the usual off-hand or humorous introductory remarks.
3. Begin the development of a thematic overall structure to the speech (about which more below).

Leads need not be formal at all. For example, having first made his greetings and anecdotes, the candidate might say (hypothetically),

"..We are here this morning to affirm our independence from the policies and politics of the Nixon-Ford administrations. I will tell you what I shall propose to the Congress if elected President, what impact our efforts can have on America's future, and, most important in my view, what you can do to help us achieve our goals.."

Those in the listening audience would now understand that they will hear a list of specific proposals, what the list means to the country, and, finally, that they should listen for some action step near the end that involves them. This makes for effective communication.

Transitions:

Effective transitions occur within the body of the speech and signal to the audience that one topic is finished and another one is beginning. They

are crucial to the maintenance of momentum in the speech and contribute very greatly to enhancing the appearance of competence and control in the delivery of remarks. They should do these things:

1. Signal that the candidate is moving ahead to the next general topic or area in his remarks.
2. Re-state in different words what the candidate has already said.
3. Give added emphasis to the salient point of what has been said.
4. Open up the next topic.

For example, if Gov. Carter has made a series of proposals and wishes now to turn attention to what impact these changes could have on America's future, he first says, (hypothetically),

"..These then are Eight Steps to a Better (Energy Policy, Life for Farmers, or whatever). They aim to be effective and comprehensive. And they will create 800,000 jobs. But what may be more important in the long run is that these Steps will also build stronger families in America. Let us consider for the next few moments the meaning of the impact of our policies on families.."

#### SECOND NEED AREA: DEVELOPMENT OF THEMATIC FOCUS IN ALL CAMPAIGN SPEECHES

With more evident structure and clearer order to Gov. Carter's remarks will come the beginnings of leading themes for the campaign. I heard Jimmy Carter say at lunch that our task is "To make the government as good as the American people". That may have the ring of a leading theme, one around which other arguments, proposals, statements should be bound. If it is a theme it needs to be picked up, given special status above other expressions and restated systematically in a variety of contexts.

Gov. Carter  
page 4

Since I don't know what themes the campaign staff are seeking-- nor even whether this work is under way yet--I cannot comment in detail. But I would urge that the core staff work with Gov. Carter to identify and frame for thematic application a few of his key leading concepts.

John F. Kennedy said everywhere in the autumn of 1960, "I ask your help!" and also "Let's get America moving again!" Together these leading themes provided a motive appeal which helped voters join the special thrust of that campaign and set the stage for subsequent wide identification with the more famous, "We face a New Frontier in American politics." What focus will Gov. Carter give to the autumn of 1976?

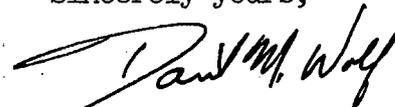
IN CONCLUSION

Since Gov. Carter and the staff are understandably wary of the further use of outside speech writers, it may be that the problems I have described have become a blind spot in the campaign. If special staff have not been identified, I strongly urge that you use your existing staff relationships to develop and prepare speech materials that meet the two need areas.

Many thanks for reading this unsolicited contribution.

Let's win in November.

Sincerely yours,



David M. Wolf

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice. This ensures transparency and allows for easy verification of the data.

In the second section, the author details the various methods used to collect and analyze the data. This includes both manual and automated processes. The goal is to ensure that the information is both reliable and up-to-date.

The third part of the document focuses on the results of the analysis. It shows a clear upward trend in the data over the period covered. This indicates that the current strategy is effective and that there is significant potential for further growth.

Finally, the document concludes with a series of recommendations for future actions. These include continuing to invest in research and development, as well as expanding into new markets. The author believes that these steps are essential for long-term success.

*Handwritten signature*

Date: 10/27/2023

Page 1 of 1

The following table provides a summary of the key findings from the analysis. It shows the total revenue, expenses, and profit for each quarter. The data clearly shows that revenue has increased significantly while expenses have remained relatively stable.

This growth is primarily driven by an increase in sales volume and a slight decrease in the cost of goods sold. These factors have contributed to a steady increase in net profit over the period.

Quarter	Revenue	Expenses	Profit
Q1	100	60	40
Q2	120	65	55
Q3	150	70	80
Q4	180	75	105

THE WASHINGTON MONTHLY  
1028 CONNECTICUT AVENUE, N.W.  
WASHINGTON, D. C. 20036  
202.659.4866

August 23, 1976

Nick.  
Speech  
# 51

ans. 8/25/76  
by NS  
pls. file

Stuart Eizenstat  
PO Box 1976  
Atlanta, GA 30301

Dear Mr. Eizenstat:

I need some information, and Helen Dougherty said you were the one to write.

My father is preparing a discussion group on Rhodesia/U.S. African policy and I, being in Washington, volunteered to provide him with backup material from this side of the country.

Could you have someone send as soon as possible anything you have on Jimmy Carter's views on Africa and Rhodesia? Thanks very much. An address label is attached to help speed things up.

Sincerely,

  
Carol Trueblood

P.S. If it will help even more -- yes, he's all for Carter!